

**2014 Operating Results**  
**Acron Output (Veliky Novgorod, Russia)**

Product, kt	2014	2013	YOY, %
<b>MINERAL FERTILISERS</b>			
<b>Ammonia</b>	<b>1,221</b>	<b>1,220</b>	<b>0.1</b>
<i>incl. in-house consumption</i>	1,141	1,125	
<b>Nitrogen fertilisers, including</b>	<b>2,143</b>	<b>2,013</b>	<b>6.4</b>
<i>incl. in-house consumption</i>	484	409	
Ammonium nitrate	560	551	1.7
<i>incl. in-house consumption</i>	67	44	
Urea	646	656	-1.5
<i>incl. in-house consumption</i>	417	364	
Urea-ammonium nitrate (UAN)	937	807	16.1
<b>Complex fertilisers, including</b>	<b>1,187</b>	<b>1,151</b>	<b>3.1</b>
NPK	1,187	1,151	3.1
<b>Total commercial Mineral fertilisers*</b>	<b>2,926</b>	<b>2,851</b>	<b>2.6</b>
<b>INDUSTRIAL PRODUCTS</b>			
<b>Organic compounds, including</b>	<b>401</b>	<b>382</b>	<b>4.8</b>
<i>incl. in-house consumption</i>	207	176	
Methanol	83	88	-5.9
<i>incl. in-house consumption</i>	71	67	
Formalin	144	130	10.1
<i>incl. in-house consumption</i>	135	108	
Urea-formaldehyde resins (UFRs)	174	164	6.3
<i>incl. in-house consumption</i>	1	1	
<b>Non-organic compounds, including</b>	<b>618</b>	<b>501</b>	<b>23.4</b>
Low-density and technical-grade ammonium nitrate	217	225	-3.7
Calcium carbonate	373	251	48.6
Liquid carbon dioxide	22	18	19.4
Argon	7	7	1.0
<b>Total commercial Industrial products*</b>	<b>813</b>	<b>707</b>	<b>14.9</b>

**Dorogobuzh Output (Smolensk region, Russia)**

Product, kt	2014	2013	YOY, %
<b>MINERAL FERTILISERS</b>			
<b>Ammonia</b>	<b>526</b>	<b>616</b>	<b>-14.6</b>
<i>incl. in-house consumption</i>	510	574	
<b>Nitrogen fertilisers, including</b>	<b>874</b>	<b>983</b>	<b>-11.0</b>
<i>incl. in-house consumption</i>	52	60	
Ammonium nitrate	874	983	-11.0
<i>incl. in-house consumption</i>	52	60	
<b>Complex fertilisers, including</b>	<b>628</b>	<b>731</b>	<b>-14.0</b>
<i>incl. in-house consumption</i>	36	39	
NPK	540	631	-14.4
<i>incl. in-house consumption</i>	36	39	
Bulk blends	88	99	-11.2
<b>Total commercial Mineral fertilisers*</b>	<b>1,431</b>	<b>1,656</b>	<b>-13.6</b>
<b>INDUSTRIAL PRODUCTS</b>			
<b>Non-organic compounds, including</b>	<b>54</b>	<b>41</b>	<b>31.8</b>
Low-density and technical-grade ammonium nitrate	14	2	increase
Calcium carbonate	10	2	increase
Liquid carbon dioxide	31	38	-18.1
<b>Total commercial Industrial products*</b>	<b>54</b>	<b>41</b>	<b>31.8</b>

**Hongri Acron Output (Shandong Province, PRC)**

Product, kt	2014	2013	YOY, %
<b>MINERAL FERTILISERS</b>			
<b>Ammonia</b>	<b>75</b>	<b>81</b>	<b>-7.4</b>
<i>incl. in-house consumption</i>	56	63	-10.8
<b>Complex fertilisers, including</b>	<b>716</b>	<b>732</b>	<b>-2.2</b>
NPK	716	732	-2.2
<b>Total commercial Mineral fertilisers*</b>	<b>735</b>	<b>750</b>	<b>-2.0</b>
<b>INDUSTRIAL PRODUCTS</b>			
<b>Non-organic compounds, including</b>	<b>136</b>	<b>129</b>	<b>5.3</b>
Hydrochloric acid	136	129	
<b>Total commercial Industrial products*</b>	<b>136</b>	<b>129</b>	<b>5.3</b>

**North-Western Phosphorous Company Output (Murmansk region, Russia)**

<b>Product. kt</b>	<b>2014</b>	<b>2013</b>	<b>YOY. %</b>
<b>Apatite concetrate</b>	<b>891</b>	<b>642</b>	<b>38.9</b>
<i>incl. in-house consumption</i>	<i>718</i>	<i>630</i>	
<b>Total commercial apatite concentrate*</b>	<b>173</b>	<b>12</b>	<b>increase in 14.8 times</b>

\* Commercial products: output less in-house consumption