

## Acron Group's Operating Results for H1 2020

### Operating Results for Acron (Veliky Novgorod, Russia)

Product, '000 t	H1 2020	H1 2019	YOY, %
<b>MINERAL FERTILISERS</b>			
<b>Ammonia</b>	<b>1,007</b>	<b>1,061</b>	<b>-5.1</b>
<i>Incl. in-house consumption</i>	938	885	
<b>Nitrogen fertilisers, including</b>	<b>1,783</b>	<b>1,944</b>	<b>-8.3</b>
<i>Incl. in-house consumption</i>	403	577	
AN	567	455	24.8
<i>Incl. in-house consumption</i>	135	219	
Urea	568	631	-10.1
<i>Incl. in-house consumption</i>	269	358	
UAN	648	858	-24.5
<b>Complex fertilisers, including</b>	<b>779</b>	<b>730</b>	<b>6.8</b>
<i>Incl. in-house consumption</i>	16	15	
NPK	719	672	7.1
<i>Incl. in-house consumption</i>	16	15	
Bulk blends	60	58	3.7
<b>Total commercial output for Mineral Fertilisers*</b>	<b>2,212</b>	<b>2,258</b>	<b>-2.0</b>
<b>INDUSTRIAL PRODUCTS</b>			
<b>Organic synthesis products, including</b>	<b>187</b>	<b>242</b>	<b>-22.7</b>
<i>Incl. in-house consumption</i>	94	125	
Methanol	44	51	-13.6
<i>Incl. in-house consumption</i>	35	45	
Formalin	67	87	-22.8
<i>Incl. in-house consumption</i>	58	79	
Urea-formaldehyde resins	75	104	-27.2
<i>Incl. in-house consumption</i>	1	1	
<b>Non-organic compounds, including</b>	<b>444</b>	<b>355</b>	<b>25.3</b>
Low-density and technical-grade AN	147	92	59.4
Industrial urea	66	60	10.6
Calcium carbonate	217	188	15.5
Liquid carbon dioxide	10	11	-5.4
Argon	3	4	-4.5
<b>Total commercial output for Industrial Products*</b>	<b>537</b>	<b>472</b>	<b>13.7</b>
<b>TOTAL COMMERCIAL OUTPUT*</b>	<b>2,748</b>	<b>2,729</b>	<b>0.7</b>

### Operating Results for Dorogobuzh (Smolensk region, Russia)

Product, '000 t	H1 2020	H1 2019	YOY, %
<b>MINERAL FERTILISERS</b>			
<b>Ammonia</b>	<b>367</b>	<b>301</b>	<b>22.1</b>
<i>Incl. in-house consumption</i>	368	299	
<b>Nitrogen fertilisers, including</b>	<b>659</b>	<b>617</b>	<b>6.8</b>
AN	659	617	6.8
<b>Complex fertilisers, including</b>	<b>361</b>	<b>326</b>	<b>10.6</b>
NPK	361	326	10.6
<b>Total commercial output for Mineral Fertilisers*</b>	<b>1,019</b>	<b>945</b>	<b>7.9</b>
<b>INDUSTRIAL PRODUCTS</b>			
<b>Non-organic compounds, including</b>	<b>49</b>	<b>44</b>	<b>9.8</b>
Low-density and technical-grade AN	9	1	Up
Calcium carbonate	26	29	-11.6
Liquid carbon dioxide	14	14	-0.5
<b>Total commercial output for Industrial Products*</b>	<b>49</b>	<b>44</b>	<b>9.8</b>
<b>TOTAL COMMERCIAL OUTPUT*</b>	<b>1,068</b>	<b>989</b>	<b>7.9</b>

### Operating Results for NWPC (Murmansk region, Russia)

Product, '000 t	H1 2020	H1 2019	YOY, %
<b>Apatite concentrate</b>	<b>538</b>	<b>482</b>	<b>11.5</b>
<i>Incl. in-house consumption</i>	433	393	
<b>Total commercial output for apatite concentrate*</b>	<b>105</b>	<b>90</b>	<b>17.2</b>

\* Commercial output is output less in-house consumption