

**FY 2013 Operational Results**  
**Acron Output (Veliky Novgorod, Russia)**

Stated in '000 tonnes	2013	2012	YOY (%)
<b>MINERAL FERTILISERS</b>			
<b>Ammonia</b>	<b>1,220.0</b>	<b>1,169.9</b>	<b>4</b>
<i>incl. in-house consumption</i>	1,124.8	1,038.8	
<b>Nitrogen fertilisers, including</b>	<b>2,013.4</b>	<b>1,796.1</b>	<b>12</b>
<i>incl. in-house consumption</i>	408.5	374.0	
Ammonium nitrate	550.7	536.0	3
<i>incl. in-house consumption</i>	44.1	47.6	
Urea	655.7	571.4	15
<i>incl. in-house consumption</i>	364.4	326.4	
Urea-ammonium nitrate (UAN)	807.0	688.7	17
<b>Complex fertilisers, including</b>	<b>1,150.9</b>	<b>1,135.1</b>	<b>1</b>
NPK	1,150.9	1,135.1	1
<b>Total commercial Mineral fertilisers*</b>	<b>2,851.0</b>	<b>2,688.4</b>	<b>6</b>
<b>INDUSTRIAL PRODUCTS</b>			
<b>Organic compounds, including</b>	<b>382.5</b>	<b>389.2</b>	<b>(2)</b>
<i>incl. in-house consumption</i>	176.2	202.4	
Methanol	87.9	79.9	10
<i>incl. in-house consumption</i>	67.3	71.8	
Formalin	130.5	139.1	(6)
<i>incl. in-house consumption</i>	107.8	129.7	
Urea-formaldehyde resins (UFRs)	164.1	170.2	(4)
<i>incl. in-house consumption</i>	1.1	0.9	
<b>Non-organic compounds, including</b>	<b>500.9</b>	<b>556.1</b>	<b>(10)</b>
Low-density and technical-grade ammonium nitrate	225.0	232.5	(3)
Calcium carbonate	251.0	297.2	(16)
Liquid carbon dioxide	18.3	19.4	(5)
Argon	6.5	7.0	(7)
<b>Total commercial Industrial products*</b>	<b>707.1</b>	<b>742.9</b>	<b>(5)</b>

### Dorogobuzh Output (Smolensk region, Russia)

Stated in '000 tonnes	2013	2012	YOY (%)
<b>MINERAL FERTILISERS</b>			
<b>Ammonia</b>	<b>615.6</b>	<b>524.8</b>	<b>17</b>
<i>incl. in-house consumption</i>	573.5	513.2	
<b>Nitrogen fertilisers, including</b>	<b>982.5</b>	<b>887.0</b>	<b>11</b>
<i>incl. in-house consumption</i>	59.9	52.4	
Ammonium nitrate	982.5	887.0	11
<i>incl. in-house consumption</i>	59.9	52.4	
<b>Complex fertilisers, including</b>	<b>730.5</b>	<b>596.7</b>	<b>22</b>
<i>incl. in-house consumption</i>	39.1	35.0	
NPK	631.2	508.3	24
<i>incl. in-house consumption</i>	39.1	35.0	
Bulk blends	99.3	88.4	12
<b>Total commercial Mineral fertilisers*</b>	<b>1,656.2</b>	<b>1,407.9</b>	<b>18</b>
<b>INDUSTRIAL PRODUCTS</b>			
<b>Non-organic compounds, including</b>	<b>41.0</b>	<b>52.6</b>	<b>(22)</b>
Low-density and technical-grade ammonium nitrate	1.9	9.4	(79)
Calcium carbonate	1.5	6.9	(78)
Liquid carbon dioxide	37.5	36.3	3
<b>Total commercial Industrial products *</b>	<b>41.0</b>	<b>52.6</b>	<b>(22)</b>

### Hongri Acron Output (Shandong Province, PRC)

Stated in '000 tonnes	2013	2012	YOY (%)
<b>MINERAL FERTILISERS</b>			
<b>Ammonia</b>	<b>80.9</b>	<b>88.4</b>	<b>(8)</b>
<i>incl. in-house consumption</i>	63.2	78.7	
<b>Complex fertilisers, including</b>	<b>731.9</b>	<b>851.5</b>	<b>(14)</b>
NPK	491.1	592.5	(17)
Bulk blends	240.8	259.0	(7)
<b>Total commercial products Mineral fertilisers *</b>	<b>749.6</b>	<b>861.2</b>	<b>(13)</b>
<b>INDUSTRIAL PRODUCTS</b>			
<b>Non-organic compounds, including</b>	<b>129.1</b>	<b>133.9</b>	<b>(4)</b>
Hydrochloric acid	129.1	133.9	(4)
<b>Total commercial Industrial products *</b>	<b>129.1</b>	<b>133.9</b>	<b>(4)</b>

**North-Western Phosphorous Company Output (Murmansk region, Russia)**

<b>Stated in '000 tonnes</b>	<b>2013</b>	<b>2012</b>	<b>YOY (%)</b>
<b>Apatite concetrate</b>	<b>641.6</b>	<b>21.1</b>	<b>30.4-time increase</b>
<i>incl. in-house consumption</i>	629.9	21.1	
<b>Total commercial apatite concentrate*</b>	<b>11.7</b>	<b>0.0</b>	<b>increase</b>

\* Commercial products: output less in-house consumption