

9M 2013 Operating Results
Acron Output (Veliky Novgorod, Russia)

Stated in '000 tonnes	9M 2013	9M 2012	YOY (%)
MINERAL FERTILISERS			
Ammonia	906.3	892.4	2
<i>incl. inhouse consumption</i>	<i>838.1</i>	<i>794.9</i>	
Nitrogen fertilisers. including	1,503.6	1,368.6	10
<i>incl. inhouse consumption</i>	<i>309.0</i>	<i>266.0</i>	
Ammonium nitrate	408.7	430.3	(5)
<i>incl. inhouse consumption</i>	<i>37.8</i>	<i>23.7</i>	
Urea	499.9	432.2	16
<i>incl. inhouse consumption</i>	<i>271.2</i>	<i>242.3</i>	
Urea-ammonium nitrate (UAN)	595.0	506.1	18
Complex fertilisers. including	848.8	855.3	(1)
NPK	848.8	855.3	(1)
Total commercial output	2,111.6	2,055.4	3
INDUSTRIAL PRODUCTS			
Organic compounds. including	289.9	295.5	(2)
<i>incl. inhouse consumption</i>	<i>147.1</i>	<i>149.0</i>	
Methanol	62.3	59.7	4
<i>incl. inhouse consumption</i>	<i>51.8</i>	<i>54.7</i>	
Formalin	101.2	106.3	(5)
<i>incl. inhouse consumption</i>	<i>94.5</i>	<i>93.6</i>	
Urea-formaldehyde resins (UFRs)	126.4	129.5	(2)
Non-organic compounds. Including	378.0	422.0	(10)
Low-density and technical-grade ammonium nitrate	172.1	173.3	(1)
Calcium carbonate	186.5	227.9	(18)
Liquid carbon dioxide	14.6	15.5	(6)
Argon	4.8	5.3	(9)
Total commercial output	520.8	568.5	(8)

Dorogobuzh Output (Smolensk region, Russia)

Stated in '000 tonnes	9M 2013	9M 2012	YOY (%)
MINERAL FERTILISERS			
Ammonia. including	458.3	370.9	24
<i>incl. inhouse consumption</i>	425.4	360.5	
Nitrogen fertilisers. including	726.3	624.3	16
<i>incl. inhouse consumption</i>	40.6	32.3	
Ammonium nitrate	726.3	624.3	16
<i>incl. inhouse consumption</i>	40.6	32.3	
Complex fertilisers. including	538.4	400.5	34
<i>incl. inhouse consumption</i>	25.4	21.6	
NPK	472.0	345.8	37
<i>incl. inhouse consumption</i>	25.4	21.6	
Bulk blends	66.4	54.7	21
Total commercial output	1,231.6	981.3	26
INDUSTRIAL PRODUCTS			
Non-organic compounds. including	30.1	42.4	(29)
Low-density and technical-grade ammonium nitrate	1.2	9.4	(87)
Calcium carbonate	0.1	6.9	–
Liquid carbon dioxide	28.8	26.1	10

Hongri Acron Output (Shandong Province, PRC)

MINERAL FERTILISERS			
Stated in '000 tonnes	9M 2013	9M 2012	YOY (%)
Ammonia	64.1	76.5	(16)
<i>incl. inhouse consumption</i>	49.7	67.7	
Complex fertilisers. including	571.9	665.5	(14)
NPK	375.5	491.3	(24)
Bulk blends	196.3	174.2	13
Total commercial output	586.3	674.3	(13)
INDUSTRIAL PRODUCTS			
Non-organic compounds. including	97.0	110.5	(12)
Hydrochloric acid	97.0	110.5	(12)

North-Western Phosphorous Company Output (Murmansk region, Russia)

Stated in '000 tonnes	9M 2013	9M 2012	YOY (%)
Apatite-nepheline ore extraction	2,495.1	–	–
Shipments to external customers	375.3	–	–
Apatite concetrate production	444.3	–	–