## 2012 Operating Results

## Acron Output (Veliky Novgorod, Russia)

Stated in '000 tonnes	2012	2011	YOY
Ammonia	1,169.9	1,102.9	6
incl. inhouse consumption	1 038.8	941.5	
Nitrogen fertilisers. including	1,796.1	1,494.0	20
incl. inhouse consumption	374.0	302.8	
Ammonium nitrate	536.0	486.2	10
incl. inhouse consumption	47.6	22.9	
Urea	571.4	458.8	25
incl. inhouse consumption	326.4	279.9	
Urea-ammonium nitrate (UAN)	688.7	549.0	25
Complex fertilisers. including	1,135.1	1,154.3	-2
NPK	1,135.1	1,154.3	-2
Organic compounds. including	389.2	398.6	-2
incl. inhouse consumption	202.4	208.5	
Methanol	79.9	77.8	3
incl. inhouse consumption	71.8	73.6	
Formalin	139.1	144.3	-4
incl. inhouse consumption	129.7	134.1	
Urea-formaldehyde resins (UFRs)	170.2	176.5	-4
Non-organic compounds. including	554.1	580.9	<b>.</b> 5
Low-density and technical-grade	232.5	240.8	-4
Calcium carbonate	295.2	314.4	-6
Liquid carbon dioxide	19.4	18.5	5
Argon	7.0	7.2	-3
TOTAL MERCHANT OUTPUT	3,429.2	3,277.9	5

## Dorogobuzh Output (Smolensk region, Russia)

Stated in '000 tonnes	2012	2011	YOY
Ammonia. including	524.8	577.1	-9
incl. inhouse consumption	513.2	557.5	
Nitrogen fertilisers. including	887.0	926.2	-4
incl. inhouse consumption	52.4	55.2	
Ammonium nitrate	887.0	926.2	-4
incl. inhouse consumption	52.4	55.2	
Complex fertilisers. including	596.7	697.3	-14
incl. inhouse consumption	35.0	33.2	
NPK	508.3	606.8	-16
incl. inhouse consumption	35.0	33.2	
Bulk blends	88.4	90.5	-2
Non-organic compounds. including	52.6	94.4	-44
Low-density and technical-grade	9.4	6.8	38
Calcium carbonate	6.9	50.4	-86
Liquid carbon dioxide	36.3	37.2	-2
TOTAL MERCHANT OUTPUT	1,460.5	1,649.1	-11

## Hongri Acron Output (Shandong Province, PRC)

Stated in '000 tonnes	2012	2011	YOY
Ammonia	88.4	89.8	-2
incl. inhouse consumption	78.7	74.6	
Complex fertilisers. including	851.5	755.5	11
NPK	592.5	575.6	3
Bulk blends	259.0	179.9	31
Non-organic compounds. including	133.9	146.0	-8
Hydrochloric acid	133.9	146.0	-8
TOTAL MERCHANT OUTPUT	995.1	916.7	8